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Colliers International Australia's top deal maker

MAY 2010, Sydney –

Leading global group for property professionals, the Royal Institution of Chartered Surveyors, has recognised Colliers International as Australia's top deal maker for industrial property.

The inaugural Royal Institution of Chartered Surveyors (RICS) awards were announced on Thursday (13 May), bestowed to firms who sold the most property across the nation above \$5 million.

RICS global president Max Crofts said the awards were based on quantitative measures in partnership with data provided by Real Capital Analytics, and subsequently verified within the industry.

“The RICS awards demonstrate the robust nature of the Australian property market and the quality of professionals involved in the Australian property market.”

Malcom Tyson, Colliers International Managing Director of Investment Property, said due to the challenging market last year, the business had transacted the majority of properties between \$10 million and \$30 million.

“Colliers International had to reinvent the way it did business last year,” he said.

In early December 2009, Colliers International achieved one of the most significant transactions not only for the New South Wales property market, but the nation, through the off-market sale of a major South Sydney industrial holding.

The sale represented the first industrial acquisition by a REIT in more than 18 months, with DEXUS paying \$46.1 million for 2-4 Military Road, Matraville. The holding comprised two freestanding buildings with office and warehouse accommodation, totalling 30,154sq m of net lettable area, on 5.4ha of land.

RICS is an independent professional body committed to setting and upholding the highest standards of excellence and integrity – providing impartial authoritative advice on key issues affecting business and society.

Our **Knowledge** is your Property

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Colliers International is proud to be the Real Estate Institute of Australia's Commercial Agency of the Year 2007, 2008 and 2009 – setting a benchmark for industry excellence.

About Colliers International

Colliers International is a leading global real estate services company that provides a full range of services to real estate occupiers, developers and investors worldwide. The organisation's 15,000 professionals span the globe in more than 480 offices across 61 countries. Services include brokerage, property management, hotel investment sales and consulting, corporate services, valuation, consulting and appraisal services, project management, mortgage banking and research. Founded in Australia in 1976, Colliers International is the largest locally formed real estate services firm with renowned professionals that assist clients throughout the country and overseas. Find out more at www.colliers.com.au

For all the latest international news from Colliers International visit www.colliersnews.com.

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