

FRIEND OF THE LAA



GRA specialise in supply chain strategy, planning and execution, and our services cover the end-to-end Supply Chain from Network Optimisation to Operational Improvement to Logistics Execution. This means we are able to define optimal supply chain strategies/structures, design high performance facilities and embed the best practice operating processes and systems required for superior performance.

Our focus areas include:

- Demand Management
- Sourcing / Procurement
- Production
- Distribution
- Warehousing / Storage
- Inventory
- Transportation
- Strategy, Planning & Execution

GRA is uniquely positioned in the supply chain consulting market, offering success-based fee arrangements, which links our remuneration to our client's realisation of actual, documented improvements.

We guarantee results, and typical benefits for our clients include:

- increased service levels up to 99.9%
- 20-40% inventory investment reduction
- the ability to fund business initiatives from operating cash flow (OCF) improvements
- improved return on capital employed (ROCE)
- improved debt to equity ratios
- 10-15% reduction in supply chain costs & improved operating efficiencies
- improving both fixed asset (facilities) and current asset (working capital) efficiency
- improving profitability by reducing fixed and variable operating costs such as manufacturing, storage, distribution, inventory, transportation, procurement and labour
- improving supply chain responsiveness
- improved relationships with suppliers and customers
- integration of business goals and operational practices

GRA's clients include Amcor Fibre Packaging, The Australian Defence Force, Australia Post, Cadbury Schweppes, Cement Australia, Cummins Engine Australia, Fosters Australia, Honda Australia, Mitre 10, Nestle Australia, OneSteel, Qantas, Sara Lee Australia, Super Cheap Auto, Symbion Pharmacy Services, Wesfarmers Industrial & Safety (Blackwoods).