

Press release

Sandvik solution - multiple benefits in packaging technology

At Hexham, Newcastle NSW Integra was asked to prepare and wrap a DM300 mobile bolter for export to China via sea freight. Rob Hanly, Inbound /Outbound Logistics Manager and Chris Southon, Stores Manager for Sandvik, have worked as a team on this packaging solution for their business. They believe that with Grant Eldridge and the Integra team, they are really making a difference.

Rob said; *“Spares are the focus of the logistics business and we saw a real cost benefit not only to Sandvik but also the relationship with our customers. With this new standard offering we have not only increased the shelf life of the product being delivered to the customer we have also reduced warranty claims, LPS, and general degradation of the product within the Logistics / DI store.”*

In early 2010 Sandvik saw a need to improve the standard packaging of both parts and capital equipment from the current methods used within the Logistics and Soft Rock divisions located at Hexham PU (NSW, Australia). Approaching Integra Packaging, after researching their product, they were offered innovative packaging solutions and introduced to Intercept Technology™.

For capital equipment this has real benefit as most large equipment is stowed above deck during sea voyages. Sandvik are currently costing this technology for capital equipment from the Assembly centre in Jiading (China) to home bases worldwide.

“We believe that this will be a positive step moving forward in the future. It shows customers not only our commitment to them, but also the environment. Sandvik is embracing new technology to ensure and maintain our leadership and position within the global market” said Rob Hanly.

Sandvik Underground Mining Flameproof Equipment, a division of Sandvik Mining and Construction Australia (Production/Supply) Pty Ltd

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